



ORBCOMM AND MORSVIAZSPUTNIK TO OFFER IDP SERVICE IN RUSSIA

Agreement provides ORBCOMM access into Russia to support global heavy equipment OEMs

Rochelle Park, NJ, October 27, 2015 – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has signed an agreement with Morsviazspunik (Marsat), the licensed operator of Inmarsat’s mobile satellite services in Russia, to provide SkyWave’s IsatData Pro (IDP) service in the territory of the Russian Federation. This agreement opens the Russian Federation for the global heavy equipment Original Equipment Manufacturer (OEM) market as well as other key industries such as transportation, oil & gas and maritime. The SkyWave IDP service utilizes [Inmarsat’s global L-band satellite network](#) to offer the highest payload and lowest latency of any satellite M2M service.

“Securing the ability to do business in Russia has been a top priority of ORBCOMM’s OEM customers, and we are extremely pleased to be working with a leading distributor like Morsviazspunik to further expand the reach of our satellite business in this important geographic market,” said Marc Eisenberg, ORBCOMM’s Chief Executive Officer. “Morsviazspunik’s strong market presence in Russia combined with our powerful IDP service positions us well to provide customers with even more connectivity options and broader network coverage.”

“We are very pleased to partner with ORBCOMM to provide IDP service in Russia, which is an important and mutually beneficial milestone for both of our companies,” said Andrey Kuropyatnikov, General Director of Morsviazspunik. “By leveraging ORBCOMM’s proven leadership in heavy equipment telematics, Morsviazspunik will increase the distribution and reach of the IDP service offering in Russia.”

SkyWave’s IDP service offers enhanced reliability and the ability to deliver up to 37 times more data than other satellite-based M2M services in the market. This allows businesses to share more data across diverse operations, via emails, text messages, electronic forms and workflow information. The IDP series supports a wide range of security and location-based M2M services, from heavy equipment telematics, to tracking and in-cab messaging for [fleet management](#), to transmitting fixed equipment telemetry information for [remote oil & gas](#) monitoring, to [vessel tracking and buoy monitoring](#) in maritime applications.

ORBCOMM and Morsviazspunik will be able to market and distribute SkyWave’s IDP service in Russia immediately. Through the addition of Russia, ORBCOMM with SkyWave’s IDP service is now able to market and distribute its M2M products and services in more than 130 countries and territories around the world.

About ORBCOMM Inc.

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M.



ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.3 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit www.orbcomm.com.

About Morsviazspunik

Morsviazspunik is the national operator of the Inmarsat global mobile satellite communications system on the territory of the Russian Federation, the distribution partner of Iridium and Thuraya communication services, offering a full portfolio of communications and navigation services and products for maritime, land and aviation markets. Being at the forefront of mobile satellite service in Russia for more than 35 years Morsviazspunik proposes to its customers not only unique platform for commercial synergy of L-, Ku- and Ka-bands but focus on modern IT technology development and value added products. [Find more at: www.marsat.ru](http://www.marsat.ru).

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2014, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.



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