



Chief Express Selects ORBCOMM's In-Cab and Trailer Monitoring Solutions for Fleet Management

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Leverages ORBCOMM's integrated platform for their trucks and trailers to enhance driver safety and improve fleet-wide compliance and efficiency

ROCHELLE PARK, N.J., Oct. 25, 2018 (GLOBE NEWSWIRE) -- ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has been selected by Chief Express LLC, a truckload carrier based in Seagrove, NC, to provide its in-cab solution for their trucks and its trailer monitoring solution for their dry van fleet. ORBCOMM's end-to-end solutions provide wireless connectivity through its industry-leading hardware and integrated Cloud-based analytics platform and information management engine for optimal fleet management.

Chief Express is using ORBCOMM's driver-friendly in-cab solution to gain complete visibility, monitoring and management of their drivers and trucks. ORBCOMM's in-cab solution delivers [GPS fleet tracking](#) and connects to the truck's CANbus to seamlessly collect important data from the engine, brake systems, fuel tanks and more, providing access to deep analytics and reporting via [FleetManager](#), ORBCOMM's newest web platform. By automating hours of service calculations, ORBCOMM enables Chief Express to comply with the [Electronic Logging Device \(ELD\) and FMCSA Hours of Service \(HOS\)](#). ORBCOMM's in-cab solution also helps Chief Express improve [driver safety](#) by providing live, on-board [driver performance scoring](#) and correcting unsafe driving behaviors that lead to accidents, fines and higher insurance. ORBCOMM's platform enables Chief Express to decrease operating and maintenance costs and improve productivity through real-time asset management, reduced risk of fuel loss and preventive maintenance as well.

To manage its dry van fleet, Chief Express is using ORBCOMM's ruggedized [trailer monitoring solution](#) along with FleetManager to access live and scheduled status updates whether their trailers are in transit or in the yard. ORBCOMM's solution also provides Chief Express with the unique ability to see precise data on distance travelled by each trailer so they can accurately schedule trailer servicing and inspections based on odometer readings or time elapsed for maximum asset utilization.

In addition, Chief Express is using an integration that links ORBCOMM's FleetManager data from its truck and trailer assets to its [McLeod Software](#) dispatch and enterprise management solution for a centralized view, further enhancing workflow productivity, communications and customer service.

"We are pleased to have won both the in-cab and trailer business for a leading truckload carrier like Chief Express, which reaffirms our unique competitive advantage and leadership in this market to provide telematics solutions for nearly every transport asset class through one integrated platform," said Marc Eisenberg, Chief Executive Officer of ORBCOMM Inc. "We look forward to helping Chief Express create a safe, efficient and productive fleet through our industry-leading truck and trailer management solutions."

"ORBCOMM's advanced telematics solutions for trucks and trailers are better than anything we have seen on the market, and their fleet management portal and driver-friendly in-cab product are lightyears ahead of the competition in terms of features, functionality and usability," said Kennan Hill, President and Owner of Chief Express LLC. "We are pleased with the level of service we are receiving from ORBCOMM and are already seeing bottom-line benefits by improving our ELD compliance, driver performance and overall operational efficiency."

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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